## INTEGRATED EQUITIES LIMITED STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2024

	March 31,2024	June 30,2023
Note	RUPEES	
3	69,225,980	15,474,643
		2,500,000
		51,132,815
		1,719,000 79,719,682
,		
	283,140,/84	150,546,140
8	31,264,627	31,990,163
9	11,302,322	11,368,258
10	63,408,453	17,536,630
11	67,331,584	128,298,094
	173,306,986	189,193,143
	456,447,770	339,739,283
12	130,000,000	130,000,000
	201,947,084	72,843,789
	331,947,084	202,843,789
13	6,200,000	6,200,000
	6,200,000	6,200,000
14	114,804,968	129,488,362
	3,495,718	1,207,132
	118,300,686	130,695,494
1.5	-	-
15		
	4 5 6 7 8 9 10 11	4       2,500,000         5       47,293,567         6       1,623,000         7       162,498,237         283,140,784         8       31,264,627         9       11,302,322         10       63,408,453         67,331,584       173,306,986         456,447,770         12       130,000,000         201,947,084       331,947,084         13       6,200,000         6,200,000       6,200,000         14       114,804,968         3,495,718       118,300,686

## INTEGRATED EQUITIES LIMITED PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED MARCH 31 2024

		March 31,2024	March 31,2023
	Note	RUPEES	RUPEES
Revenue	16	57,863,276	41,097,075
Capital gain/(Loss)		19,009,101	605,322
Unrealized loss on remeasurement of investments		(2,333,763)	(728,028)
Unrealized gain on remeasurement of investment property		79,949,538	-
Dividend income		2,657,203	3,672,873
Other income	17	4,936,099	5,801,924
		162,081,454	50,449,165
Operating Expenses	18	(55,827,796)	(39,847,996)
Profit Before Tax		106,253,658	10,601,170
Taxation	19	(4,125,132)	(1,665,780)
Profit After Tax		102,128,526	8,935,390
The annexed notes from 1 to 23 form an integral part of these Financia	al Statements.		
CHIEF EXECUTIVE			DIRECTOR

# INTEGRATED EQUITIES LIMITED STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED MARCH 31 2024

	March 31,2024	March 31,2023
	RUPEES	RUPEES
Profit after tax	102,128,526	8,935,390
Other comprehensive income for the period	-	
Total Comprehensive Income For The Period	102,128,526	8,935,390
The annexed notes from 1 to 23 form an integral part of these Financial Statements.		
CHIEF EXECUTIVE		DIRECTOR

# INTEGRATED EQUITIES LIMITED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED MARCH 31 2024

CHIEF EXECUTIVE

	March 31,2024	March 31,2023
	RUPEES	RUPEES
CASH FLOW FROM OPERATING ACTIVITIES		
Profit from Operations	106,253,658	10,601,170
Adjustment for Non-cash items		
Depreciation	6,423,543	1,141,422
Unrealized gain (loss) on remeasurement of short term investment through profit or loss Gain on Investment	2,333,763	(678,230)
Gain/Loss on disposal of Equipment/investment property	(19,009,101) (79,949,538)	2,160,575
Gain/ 2035 on disposar of Equipment investment property	<u> </u>	
Net Profit before Working Capital Changes	16,052,325	13,224,937
Changes in Working Capital		
(Increase) / Decrease in Current Assets	725 524	(12.202.210)
Trade Debtors Investments	725,534 20,580,522	(12,292,319) 518,359
Advances, Deposits and Other Receivables	(45,871,823)	(19,439,188)
	(10,071,020)	(13,103,100)
Increase / (Decrease) in Current Liabilities Trade Creditors and Accrued Expenses	(14,683,394)	75,721,182
Cash Used in Operations	(23,196,836)	57,732,971
cush osea in Operations	(23,170,030)	37,732,971
Tax paid	(1,836,545)	(1,728,011)
Net Cash Used/Generated from Operating Activities	(25,033,381)	56,004,960
CASH FLOW FROM INVESTING ACTIVITIES		
Acquisition of PPE	(9,404,247)	(474,000)
Capital work in progress	(13,624,881)	(188,182)
Security Deposit	96,000	- 1
Proceed From Disposal of PPE	-	3,400,000
Net Cash flow from Investing Activities	(22,933,128)	2,737,818
CASH FLOW FROM FINANCING ACTIVITIES		
Dividend Payment	(13,000,000)	-
Net Cash Flow from Financing Activities	(13,000,000)	-
Net Increase in Cash and Cash Equivalents	(60,966,509)	58,742,778
Cash and Cash Equivalents at the beginning of the Year	128,298,094	65,999,848
Cash and Cash Equivalents at the end of the Year	67,331,584	124,742,626
The annexed notes from 1 to 23 form an integral part of these Financial Statements.		

DIRECTOR

## INTEGRATED EQUITIES LIMITED STATEMENT OF CHANGES IN EQUITY For The Period Ended March 31, 2024

Issued, subscribed and paid-up capital 130,000,000	Retained earnings 63,972,129	Total 193,972,129
	8,871,660	- 8,871,660
130,000,000	72,843,789	202,843,789
	(13,000,000) 142,103,295	(13,000,000) 142,103,295
130,000,000	201,947,083	331,947,083
of these Financial State		
	subscribed and paid-up capital 130,000,000 130,000,000	subscribed and paid-up capital 130,000,000 63,972,129  8,871,660  130,000,000 72,843,789  (13,000,000) 142,103,295

### 3 PROPERTY AND EQUIPMENTS

	Owned					
	Computers & Accessories	Furniture & Fixtures	Office Equipments	Vehicle	Office Building	Total
_			RUPEI	ES		
Cost						
Balance as at 1 July 2022	3,775,231	2,164,129	1,351,661	12,179,700		19,470,721
Additions during the year	470,900	-	-	8,301,950		8,772,850
Disposals during the year				(3,132,500)		(3,132,500)
Balance as at 30 June 2023	4,246,131	2,164,129	1,351,661	17,349,150		25,111,071
Balance as at 1 July 2023	4,246,131	2,164,129	1,351,661	17,349,150	_	25,111,071
Additions during the year	882,030	1,067,727	4,664,490	2,790,000	50,770,633	60,174,880
Disposals during the year	,	, , ,	,,	, ,	, ,	-
Balance as at 31 Mar 2024	5,128,161	3,231,856	6,016,151	20,139,150	50,770,633	85,285,951
DEPRECIATION						
Balance as at 1 July 2022	2,222,691	1,199,527	582,921	4,913,116	-	8,918,255
Charge for the year	593,387	144,809	76,874	1,859,454	-	2,674,524
Disposals during the year				(1,956,351)	-	(1,956,351)
Balance as at 30 June 2023	2,816,078	1,344,336	659,795	4,816,219	-	9,636,429
Balance as at 1 July 2023	2,816,078	1,344,336	659,795	4,816,219	-	9,636,429
Charge for the year	718,675	332,465	751,563	2,716,940	1,903,899	6,423,543
Disposals during the year			·			-
Balance as at 31 Mar 2024	3,534,754	1,676,801	1,411,359	7,533,159	1,903,899	16,059,971
Book value as at 30 June 2023	2,312,083	1,887,520	5,356,356	15,322,931		15,474,643
Balance as at 31 Mar 2024	1,593,408	1,555,055	4,604,792	12,605,991		69,225,980
Annual depreciation rate %	30%	15%	10%	20%	5%	

		March 31,2024	June 30,2023
		RUPEES	RUPEES
4 II	ITANGIBLE ASSETS		
	Trading Right Entitlement Certificate (TREC) 4.1	2,500,000	2,500,000
		2,500,000	2,500,000
	4.1 TRADING RIGHT ENTITLEMENT CERTIFICATES		
	Cost 4.1.1	2,500,000	2,500,000
	Impairment	-	-
		2,500,000	2,500,000
4	This represents cost of membership card of Stock Exchanges of Pakistan with indefinite useful life and which are surrend (Corporatization, Demutualization and Integration) Act, 2012. Trading right certificates are issued to the members carrestimate of fair value.		
5	LONG TERM INVESTMENTS		
	5.1 Investments in related parties		
	5.1.1 Available for sale investments		
	Media Info Systems (Pvt.) Limited	5,235,081	4,684,609
	450,000 (June 2023: 450,000) Ordinary Shares of Rs. 10 each	5,235,081	4,684,609
	5.2 Other Investments		
	5.2.1 Available for sale investments  Pace Barka Properties Limited		
	2,721,238 (June 2023: 2,721,938) Ordinary shares of Rs. 10 each	42,058,486	46,448,206
		42,058,486	46,448,206
		47,293,567	51,132,815
6 L	DNG TERM DEPOSITS AND PREPAYMENTS		
6.	1 Long Term Deposits		
	Deposits with: Pakistan Stock Exchange Limited	200,000	200,000
	Central Depository Company of Pakistan Limited	100,000	100,00
	National Clearing Company of Pakistan Limited	1,200,000	1,200,00
	Other Deposits	123,000 1,623,000	619,000 <b>2,119,00</b> 0
		1,023,000	2,119,000
7 II	IVESTMENT PROPERTY  Balance as on July 01,	79,719,682	71,788,500
	Transfer to 2 Floors to Office Building	(10,795,864)	71,766,300
	Increase in Capital Work in Progress	13,624,881	1,007,182
	Increase in fair value	82,548,699 79,949,538	72,795,68 6,924,00
	Balance as at Mar 31, 2024	162,498,237	79,719,682
8 T	RADE DEBTORS-UNSECURED CONSIDERED GOOD		
	Trade debts against purchase of shares:		
	Considered good - unsecured	22,697,860	16,341,093
	Trade debts other than purchase of shares:	22,697,860	16,341,093
	Considered good - unsecured	8,566,767	15,649,068
	Considered doubtful - unsecured	1,276,413	1,276,413
		9,843,180	16,925,481
		(4.05(.440)	(1,276,413
	Provision for doubtful debt	(1,276,413)	(1,270,413

		March 31,2024	June 30,2023
	-	RUPEES	RUPEES
9	INVESTMENTS		
	At fair value through profit or loss,  - Quoted equity securities	11,302,322	11,368,258
10	ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES		
	10.1 Advances - Unsecured - Considered good	· · · · · · · · · · · · · · · · · · ·	
	- To Employees	2,015,500 <b>2,015,500</b>	438,499 <b>438,499</b>
		,,	
	10.2 Short Term Deposits  Exposure with NCCPL	45,278,500	1,178,500
	Base Minimum Capital	2,728,236	4,828,236
	Margin deposited with Bank Inter Office Balance	6,525,000 (0)	6,525,000
	400 01 7 11	54,531,736	12,531,736
	10.3 Other Receivables 10.5	6,861,217	4,566,395
	=	63,408,453	17,536,630
	10.4 Advances given to Executives / staff are in accordance with the Company policy.		
	Such advances are unsecured, interest free and are adjusted against salary / expense claims.		
	10.5 Other Receivables - Considered Good Other Receivables - Considered Doubtful	6,861,217 85,700	4,566,395 85,700
	Less: Provision for Doubtful Other Receivables	(85,700)	(85,700)
	-	6,861,217	4,566,395
11	CASH AND BANK BALANCES		
	Cash in hand Cash at Bank	23,890	22,260
	Saving Accounts	13,339,154	9,107,302
	Current Accounts	53,968,541 67,307,694	119,168,531 128,275,834
	-		
	<del>-</del>	67,331,584	128,298,094
12	SHARE CAPITAL		
	Authorized Share Capital 16,000,000 (2023: 16,000,000) Ordinary Shares Of Rs. 10/- Each	160,000,000	160,000,000
	Paid up Share Capital		
	13,000,000 (2023: 13,000,000) Ordinary Shares Of Rs. 10/- Each, Fully Paid in Cash	130,000,000	130,000,000
13	LONG TERM - SUBORDINATED LOAN		
	Subordinated Loan from Director	6,200,000	6,200,000
	-	6,200,000	6,200,000
14	TRADE AND OTHER PAYABLES		
	Payable against sale of shares - un secured Accrued Liabilities	94,909,391	101,920,259
	Other Liabilities	6,845,245 13,050,331	21,706,862 5,861,241
	-	114,804,968	129,488,362
15	CONTINGENCIES AND COMMITMENTS		
	Following commitments are outstanding as at the reporting date:		
	Financial guarantees given by commercial banks on behalf of the Company	48,500,000	48,500,000

		March 31,2024	June 30,2023	
		RUPEES	RUPEES	
		31-Mar-24	31-Mar-23	
16	REVENUE			
	Consultancy & Brokerage income	57,863,276	39272075	
17	OTHER INCOME			
	Profit on Bank Balances	1,368,987	725,075	
	Miscellaneous income	3,567,112	5,076,849	
		4,936,099	5,801,924	
18	OPERATING EXPENSES			
	Salaries, Wages & Benefits	29,906,141	24,253,087	
	Rent, Rates and Taxes	1,332,450	1,436,110	
	Fee & Subscription	3,930,031	2,161,042	
	Utilities	1,132,885	1,218,694	
	Travelling & Conveyance	1,250,055	1,346,876	
	Internet & Mobile Charges	1,623,950	902,427	
	Insurance	1,109,948	1,197,574	
	Entertainment	1,499,721	1,206,954	
	Printing and Stationery	141,155	126,350	
	Courier Charges	141,760	127,160	
	Depreciation & Amortization Repair & Maintenance Office	6,423,543 1,247,978	1,847,435 555,554	
	Running and Maintenance Vehicles	303,100	185,000	
	CDC Charges	326,436	194,548	
	Bad Debts	-	77,304	
	NCCPL Charges	2,988,061	1,866,095	
	Financial Charges	1,593,679	736,596	
	Other Office Expenses	876,903	409,190	
		55,827,796	39,847,996	
19	TAXATION			
	Current	4,125,132	1,665,780	
		4,125,132	1,665,780	

#### 20 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated companies, subsidiary companies, directors and key management personnel. The company in the normal

course of business carries out transactions with various related parties. Significant balances and transactions with related parties are as follows:

Nature of Transactions	<u>Relationship</u>	Dec 2023	June 2023
Sale of goods, services provided and reimbursement of expenses	<u>t</u>	Rupees	Rupees
Poseidon Synergies (Pvt.) Limited Media Info Systems (Pvt.) Limited	Subsidiary Associate	-	-
Long Term Investments			
Poseidon Synergies (Pvt.) Limited Media Info Systems (Pvt.) Limited	Subsidiary Associate	-	-

#### 21 FINANCIAL INSTRUMENTS

The Company finances its operations through equity, borrowings and management of working capital with a view to obtain a reasonable mix between the various source of finance to minimize the risk.

The Company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. The Board is also responsible for developing and monitoring the Company's risk management policies.

#### 21.1 Crodit rick

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of a company's performance to developments affecting a particular industry. The Company manages its credit risk by the following methods:

- Monitoring of debts on continuous basis.
- Deposit of margins before execution of orders for all retail clientele.
- Obtaining adequate securities for all receivables.

#### 21.1.1 Exposure to credit risk

The carrying values of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

	Dec 2023 Rupees	June 2023 Rupees
Trade debts - unsecured	31,264,627	31,990,161
Investments	11,302,322	11,368,258
Advances, deposits and other receivables	63,408,453	17,536,630
Cash and bank balance	67,331,584	128,298,094
	173,306,986	189,193,143

The credit quality of financial assets can be assessed by reference to external credit rating or the historical information about counter party defaults.

#### **21.1.2** The age of trade debts at the reporting date was:

This represents unquoted shares of Stock Exchanges received by the Company in pursuance of Stock Exchanges(Corporatization, Demutualization and Integration) Act, 2012. The total number of shares received by the Company are 843,975 shares of Lahore Stock Exchange Limited(LSEL). These include 60% shares of LSEL held in separate CDC blocked Account to restrict the sale of these shares by the members whereas stock exchanges will dispose of these shares under the Demutualization Act, however the proceeds of these shares and right to dividend/bonus is vested with the Company whereas the voting rights attached to these shares are suspended.

The Company has designated these shares at Fair Value through Other Comprehensive Income at initial recognition. Any subsequent changes in fair value will be recognized in other comprehensive income.

The fair value of these shares is determined by the company management that was vetted in the year 2015 for LSE shares.

#### Past due but not impaired

 Not over due
 31,264,627
 31,990,161

 Over due for less than 365 days

 More than 1 year Less than 3 year

 More than 3 year Less than 5 year

 More than 5 year

 31,264,627
 31,990,161

#### 21.2 Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulties in raising funds to meet commitments associated with financial instruments. The Company believes that it is not exposed to any significant level of liquidity risk.

#### 21.2.1 Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will effect the Company income or the value of its holdings of financial instruments.

#### 21.3.1 Currency risk

Currency risk arises mainly where receivables and payables exist due to transactions entered into foreign currency. Foreign currency risk arises mainly where payable/receivable exist due to transactions with foreign clients. The company does not have any financial assets or liabilities in foreign currency at the reporting date.

#### 21.3.2 Interest rate risk

Interest rate risk is the risk of decline in earnings due to adverse movement of the interest rate curve. Interest rate risk arises from the possibility that changes in interest rates will affect the value of the financial instruments.

#### 22.3.3 Price risk

Price risk represents the risk that the fair value of a financial instrument will fluctuate because of changes in the market prices (other than those arising from interest/mark up rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all or similar financial instruments traded in the market. Company is exposed to equity price risk since it has investments in quoted equity securities amounting to Rs. 6,639,612 at the balance sheet date.

The Company's strategy is to hold its strategic equity investments for long period of time. Thus, Company's management is not concerned with short term price fluctuations with respect to its strategic investments provided that the underlying business, economic and management characteristics of the investee remain favorable. Company strives to maintain above average levels of shareholders' capital to provide a margin of safety against short term equity price volatility. Company manages price risk by monitoring exposure in quoted equity securities and implementing the strict discipline in internal risk management and investment policies.

The carrying value of investments subject to equity price risk are, in almost all instances, based on quoted market prices as of the balance sheet date except for, unquoted investments (if any) which are carried at cost. Market prices are subject to fluctuation and consequently the amount realized in the subsequent sale of an investment may significantly differ from the reported market value. Fluctuation in the market price of a security may result from perceived changes in the underlying economic characteristics of the investee, the relative price of alternative investments and general market conditions. Furthermore, amount realized in the sale of a particular security may be affected by the relative quantity of the security being sold.

#### 21.3.4 Fair value of financial instruments

The carrying values of the financial assets and financial liabilities approximate their fair values. Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

22	AUTHORIZATION FOR ISSUE	
	These financial statements were authorized for issue by the Board of Directors of the Company on	
23	GENERAL	
	- Figures have been rounded off to the nearest rupee .	
CHIE	FEXECUTIVE	DIRECTOR